03/2015

ZIEGLER NEWS

ZIEGLER GROUP PRESS CONFERENCE.

LARGE CONTRACT FOR ZIEGLER.

ALI

STORIES FROM AROUND THE WORLD.



UNSERE PREMIUM-EINSATZKLEIDUNG



ZIEGLER NEWS.

03 / 2015 //

EDITORIAL.

Dear Readers,

Ziegler has declared 2015 the "Year of security".

The goal is to start a movement which will continue over the long term beyond 2015. "Security" isn't considered only with regard to our own products, but approached in an integrated fashion: What can be done in general to improve the safety of firefighters during deployments? And what allows the responders to help safely? The focus is always on people – those providing help and those in need of help.

We intend to increase awareness of these things in all of us, and to remind us of our responsibility to the responders.

Not only does this issue provide you with more information on the year of security, it also gives you interesting insights into the world of Ziegler.

The Board of Management











"We provide security": This is the promise ZIEGLER makes to its customers - and also the core value of the traditional brand ZIEGLER.

In order to demonstrate that we honor this promise and that the brand value actually lives in the company, its products and services, Ziegler has declared the important year of **INTER-SCHUTZ 2015** the "Year of security" and invited the firefighting trade regional press to a press conference on 12 March. The quality of Ziegler products has been proven through a variety of tests.

Sandbag test

A sandbag with a weight of 80 kg was dropped onto a metal frame from a height of 2.8 meters, and onto an ALPAS profile for comparison. As expected, the ALPAS profile survived the test undamaged, while the metal frame was completely bent. An indication of the qual-

ity and associated safety for the vehicle and its passengers.

Alpas flexibility

The mounting rail in the Alpas box was adjusted in less than 2 minutes, allowing for flexible use of the vehicle even years down the road.





Age simulation suit

Volunteer fire departments in particular are finding it increasingly difficult to attract new members. As a result, the age of our firefighters continues to increase. Ziegler is already accounting for this demographic shift in the design of its vehicles, and tests them with an age simulation suit.

Alpas: Superstructure stability

We went to great lengths in order to demonstrate the stability of an ALPAS superstructure, and placed a 2 ton Mercedes Vito provided by Autohaus Sing on top of it with the help of a crane provided by Joas. Stands up perfectly!

Ziegler documents this quality with a quality passport, which is now enclosed with every vehicle and presented to the customer with the personal signature of quality management.

And every vehicle receives a quality seal as well: "Quality made by Ziegler"

Sincere thanks to everyone who helped make this event a success! (S.Bredl, MKT)





Snack bar



The new menu options in our cafeteria in the break room are a huge success. Tasty food is available Tuesday and Friday. The freshly made crispy sandwiches, hot meatloaf, Vienna and Debreziner sausages are a big hit with our employees.

We, the Ziegler employees, extend our thanks for the new menu options.

(S. Swoboda, MKT)



Holmatro training

As the exclusive distribution partner for Holmatro products in Germany, the comprehensive product knowledge of our staff is part of our quality standards.

This is why two groups of Ziegler outside sales staff, representatives, employees from Hannover, Rendsburg, Mühlau and Kaiserslautern visited Holmatro in Holland respectively on February 9/10 and 11/12, 2015.

The colleagues had the opportunity to familiarize themselves with the company and the plant. The production process, from the rough part to the finished product, was explained and shown during a plant tour.

In addition, the employees were able to test the devices on vehicles themselves during practical testing, and were once again impressed by the ease of use.

Ziegler received a very warm welcome at Holmatro and the visit was an impressive experience. Many thanks for the hospitality. (C. Heuer, EB-S-SB)



1. Supervisory board meeting

The newly appointed Ziegler Group supervisory board held its first constitutive meeting on 20 March 2015 in Giengen. This kicks off the activities of the Ziegler Group supervisory board. In this meeting, the 2015 budget and the mediumterm planning for the company were approved.

(A. Reutter, MKT)

IR GEBEN SICHENTIL





Thank you

At our international event "New Horizon" in April of last year, our former colleagues Mr. Diemer, Mr. Hitzler, Mr. Nuiding and Mr. Dorn supported us with their knowledge of Ziegler's history and passed their experiences on to museum visitors.

To thank them, Ziegler invited the gentlemen to a shared dinner. We are already looking forward to the 125 year anniversary and hope that these gentlemen will join us again.

(S. Bredl, MKT)





Demonstration day in Rendsburg

On 14.02.2015, Ziegler Rendsburg put on an information day for customers who are in the planning/ procurement phase for a TSF-W or an MLF.

A total of 48 fire departments and administration departments from Schleswig-Holstein, Mecklenburg-West Pomerania and Lower Saxony were invited. Over 240 people came to Rendsburg for this event. The first demonstration, during which various vehicle models were presented to the customers, took place at 9:00 am. The vehicles on display were the TSF-ALPAS, TSF-W up to 5.3 tons, TSF-W up to 7.0 tons, TSF-W above 7.0 tons and MLF. Mr. Römer was also able to support us on this day with the ZIEGLER HLF 20 demonstration vehicle, since this vehicle was in Schleswig-Holstein for other events. Then visitors had the opportunity to talk to the outside sales staff. The customers were also able to inform themselves about Holmatro rescue equipment and the new UP 4 portable fire pump.

We would like to extend our thanks to all of the staff for their support, and to the customers who made their vehicles available to us in order to hold this successful event. (T. Struck-Winkler, Standard Vehicle Sales)

Ziegler vehicle in South Tyrol

KTF-A utility vehicle, South Tyrol

- Built on a Toyota Hilux
 Double Cab 4x4 chassis,
 all-wheel drive
- Rear differential lock
- Increased load capacity of 3500 kg
- Cargo area lined
 with aluminum checker
 plate
- Removable compartment for a portable pump





Ziegler Brandweertechniek delivers 1000th vehicle

On Saturday, 14 March 2015, Ziegler Brandweertechniek B.V. delivered its 1000th fire truck since the new building was inaugurated in 1994. Its history goes back to 1953, when the first fire truck drove out of the company's gates. (B. Huizing)





Ziegler Indonesia at Airports & Aviation Indonesia

On 5-7 November 2014, the Airports & Aviation Indonesia exhibition took place for the 2nd time in the Jakarta Convention Center. Ziegler Indonesia was represented with the shared booth of CIMC Airport Facilities and demonstrated our competency specifically in the field of airport fire tenders to the visitors. Many airports will be built in Asia in the near future, so this market has a high growth potential for us.



PT. Ziegler Indonesia

Inter Airport Singapore



January 21 – 23, 2015|Singapore Expo



Inter Airport Singapore

ACILITIES

Another exhibition at which Ziegler was represented together with Pteris as part of the CIMC Group took place on 21 - 23 January in Singapore.

ORT FACULITIES

Inter Airport South East Asia is the leading exhibition for airport equipment, technology, security, design and service. The perfect platform on which to present the comprehensive product portfolio of Ziegler airport fire tenders and

another step towards securing a larger share of the Asian market.





Final delivery for Hessen

AREAN

DA= OR 404

Handover of the 50th group fire-fighting vehicle (and thus the last one) of our 1-series for Hessen.

The Ober-Ramstadt fire department was able to take delivery of their new LF 10KatS in Giengen on 20.11.14. This concludes the on-time delivery of all 50 fire-fighting vehicles which the State of Hessen ordered in 2012 – 2014 to the 50 selected fire departments in Hessen. The Mercedes Atego was used as the chassis for our superstructure. Sincere thanks to all the people involved in the successful planning, design, manufacturing, delivery and order fulfillment for the vehicles.

The end of a series is also an opportunity for a new start. We are delighted that a few days ago, we received the order to deliver another 50 LF KatS vehicles to Hessen. We were able to win out in highly competitive tender process. This time a MAN-TGM chassis will be used. We gladly accept the challenge of completing this order in the usual quality as well. Let's get going!!! (W. Blersch, GS)



<image>

Ziegler receives three large orders for the Bundeswehr

In the last few weeks, we received 3 large orders from the Federal Office of Bundeswehr Equipment, Information Technology and In-Service Support (BAAINBw) to supply:

51 x

fire-fighting trucks, structural fire fighting (LF)

20 x

fire-fighting trucks, medium, airport (Z6)

33 x

fire department equipment vehicles (RW)

We appreciate the faith placed in us and, as we have done in the past, will do everything in our power to manufacture our vehicles in the customary ZIEGLER quality.

We would like to thank everyone who contributed to the tender submission process and wish success to the team which is now tasked with filling this order. (H.Mayr, GS)



Ziegler Fan Page



Waldbrand (ehemals LF) im Dienst der FFW Birresborn! Einfach ein

Regular news updates from Ziegler are available on our Facebook page. By now we are happy to have just over 11,000 fans. Talking to our fans really makes us proud, for example when they send us pictures of their Ziegler vehicles such as the 40 year old GW-Waldbrand in service at FFW Birresborn.

Quality made by Ziegler!

For youth

Students from Herbrechtingen visited us on March 19th.

klasse Auto!

Ziegler has committed itself to supporting youth development, so we are happy to welcome visitors big and small. Matthias Mühlbacher took the guests on a tour of the plant and naturally through the museum as well. (M. Mühlbacher, S.Bredl, MKT)



We are the champions!

BOARD OF CHAMPIONS



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A burning passion for football!

The beaming faces of the Ziegler employees speak for themselves. They were among the lucky winners of the draw for VIP tickets to a home game of 1. FC Heidenheim. And the next draw is coming up soon.

(M.Mühlbacher, A.Reutter, MKT)



1. FUSSBALLCLUB Heidenheim 1846 ZIEGLER NEWS.





Do you have a good story?

Please send it to us at the following email address:

Angelina Reutter areutter@ziegler.de Phone. +49 7322 951-289

The submission deadline for the next edition is on: 14.04.2015

